



Presentation of the company

As the independent European leader in multi-technical services in the areas of energy and communications, SPIE supports its customers to design, build, operate and maintain energy-efficient and environmentally-friendly facilities.

With more than 46,400 employees and a strong local presence, SPIE achieved in 2018 consolidated revenues of €6.7 billion and consolidated EBITA of €400 million.

Activities

The Group focuses its development on four activities : (i) **Mechanical and Electrical Services** (34% of consolidated revenues for the financial year ended December 31, 2018), which encompass electrical, mechanical and HVAC engineering services; (ii) **Information & Communications Technology Services** (20% of consolidated revenues for the financial year ended December 31, 2018), which covers the installation, upgrade and management of voice, data and image communications systems; (iii) **Technical Facility Management** (28% of consolidated revenues for the financial year ended December 31, 2018), which covers the technical management of facilities and related services; and (iv) **Transmission & Distribution** (18% of consolidated revenues for the financial year ended December 31, 2018).

The Group provides multi-technical services, primarily including electrical, mechanical and HVAC engineering services and communications systems in France, Germany & Central Europe (including Switzerland), as well as North-Western Europe (primarily the United Kingdom, Netherlands and Belgium) for a large portfolio of customers consisting notably of businesses in the tertiary, manufacturing and infrastructure sectors, as well as local government authorities.

The Group also maintains a strong presence in the specialized sectors of the oil, gas and nuclear industries. As part of its Oil & Gas activities, the Group supports its customers, principally large domestic and international oil and gas companies, with its technical expertise in more than 30 countries. In the Oil & Gas sector, the Group's activities focus on production and commissioning of new technical facilities, as well as operation, maintenance, extension and refurbishment of existing facilities.

The Group is also one of the three largest players in France in technical services specializing in the nuclear industry. As part of its nuclear activities, carried out primarily in France among large operators, the Group is active across virtually the entire nuclear fuel cycle and the corresponding energy production activities.

The services offered by the Group cover the entire life cycle of its customers' facilities, ranging from design and installation (**new facilities services** representing approximately 17% of the Group's consolidated revenues for financial year 2018) to support for operations, maintenance and rehabilitation (**asset support services** that account for approximately 83% of the Group's consolidated revenues for financial year 2018).

The Group is focusing its development and its offer on four strategic markets: « **Smart city** » (36% of the Group's consolidated revenues for financial year 2018), including the "smart" layout of cities, particularly for communications infrastructure, mobility, group equipment and safety; « **e-efficient buildings** » (19% of the Group's consolidated revenues for financial year 2018), i.e., a service offering for energy performance ranging from design to the operation and maintenance of low-consumption buildings; « **Energies** » (28% of the Group's consolidated revenues for financial year 2018), covering services offered by the Group in the areas of energy, particularly nuclear energy and renewable energies, as well as Oil & Gas; and « **Industry services** » (17% of the Group's consolidated revenues for financial year 2018), covering the various areas of industry services.

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