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Press release

Electric cars: SPIE announces the purchase of over 700 vehicles

Paris, 2 November - SPIE has announced the purchase of over 700 electric vehicles within the framework of a call for tenders issued by the French post office (La Poste) and managed by the French public procurement agency (UGAP\*). The first firm order will be placed at the end of 2011, with deliveries expected to commence during the first quarter of 2012.

SPIE is a founding member of the procurement grouping set up at the initiative of La Poste, and is one of 19 major companies seeking to make extensive use of electric vehicles in their businesses. Between now and 2015, the Group will purchase 330 commercial vehicles (3 cu. m) and 400 two-seater company vehicles. Electric vehicles will eventually represent 10% of the Group's overall fleet, and 17% of its commercial fleet. A 3,000-tonne reduction in carbon emissions

This order, by far the largest to date in numerical terms, is consistent with SPIE's profile as a major green-economy player and a specialist in electrical engineering and transport infrastructure. It also represents an important step forward for the Group's commitment to sustainable development, since the acquisition of 730 electric vehicles will bring a potential reduction of 3,000 tonnes in annual carbon emissions. SPIE's involvement in this call for tenders helps provide the impetus required for full-scale industrial and commercial development of the electric-vehicle sector in France (car manufacturers, battery suppliers, rental companies and manufacturers and installers of charging infrastructure). The Group, itself a sector player, has already begun rolling out appropriate charging facilities nationwide. Moreover, SPIE Ile-de-France Nord-Ouest received a significant initial order last July for the installation of some 100 charging points at Renault sites in Ile-de-France and Normandy, including the Guyancourt Technocentre. "Although we already had all-electric or rechargeable hybrid vehicles at certain sites such as Talence, Cléon, Feyzin, La Mède and Strasbourg, this order marks a significant leap forward for our sustainable-mobility policy", said SPIE's Sustainable Development Director, Jean-Christian Lucas. "The entire Group has been focused on this project, with management and staff fully committed to ensuring that it was implemented as effectively as possible," added SPIE's Chairman and CEO, Gauthier Louette. \*French "Union des Groupements d'Achats Publics".

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